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WORKS OF ART

SUPERYACHTDIGEST.COM | April 2015

COVER Christian Balzano, Lolli e Mammoli

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Tefaf 2015 Works of art in shipbuilding

London 2015 Exhibitors and expectations

MYBA 2015 Burgess Happy 40



Suite Dream The Bentley Suite

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The editor's point of view

Luxury is excess. It is abundance of perfection and search of absolute goods. It is the charming feeling of



exclusivity, together with a sort of innate sense of power and desire for magnificence.

Were it not for the skillful fine handcraftsmanship, which is behind every luxury product -whether a super boat, a limited edition watch or the ultimate supercar- and which is able of creating real works of art, thanks to a dedicated research, passion for innovation and details, but also intuitions and new visions, I couldn't bear all this apparent waste.

www.superyachtdigest.com

Christian Balzano Lolli e Memmoli

present

I FLOOD MYSELF WITH LIGHT OF THE IMMENSE From the 8th of April to the 30th of October the Lolli e Memmoli Showroom in Milan will be hosting the exhibition "I flood myself with light of the immense".

The best known lamps from the Lolli e Memmoli collection will be interacting with the works of the artist Christian Balzano, creating an exhibition itinerary bordering between art and design.

For the occasion, Christian Balzano has indeed created a number of large format works that interpret Lolli e Memmoli's lamps through his distinctive artistic language and elements.

READ MORE >>>

Showroom Lolli e Memmoli Via Vivarini 7 - 20141 Milan - ITALY

Navetta 37 Custom Line THE NEW FLAGSHIP IN THE SEMI-DISPLACEMENT LINE

Custom Line presented this extraordinary project at the Yacht & Brokerage Show in Miami Beach.

The Navetta 37 will make its debut in Summer 2016 with the mission of beginning a new course towards the future. A

future that is already present and is pervaded by the emotions that Custom Line has let its Owners experience for the last twenty years.

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SUPERYAG





04

Milano Superyacht

Ferretti Group opens its new HQ and explains its 3-year business plan

Leader in the design and construction of luxury motor yachts, Ferretti Group has inaugurated its new Milan HQ today, right in the heart of the city. After halving its consolidated losses, the Group has allocated investments worth over €50 million for product development and research over the next three years.

During the press conference, **Alberto Galassi**, Chief Executive Officer of Ferretti Group, presented their strategies for growth and expansion over the next three years, hot on the heels of the increase in capital worth €80 million, fully subscribed and paid up by majority shareholder, Weichai Group, with the aim of consolidating and underpinning its net worth and supporting a relaunch with a series of targeted actions, new strategies and directions. The Group is focusing on the continued development of the core brands in its portfolio – **Riva, Ferretti Yachts, Pershing, Custom Line** – involving investments in product development and research worth over €50 million over the three year period spanning 2015-2017, that will fund the launch of **27 new models**.

The new **Riva Superyachtdivision** is part of this new direction, endorsing the decision to enter the 50-metre-plus super yacht segment.

"On such an important day, when we are officially unveiling our new HQ in Italy's capital of design and innovation, we have plenty of reasons to feel proud and satisfied: we are continuing our efforts to relaunch the Group, which is now reclaiming its position as the leader in the yachting industry; we are investing over 50 million in 27 new



models and launching the Riva Superyachtdivision, which has already won an order for its first 50 meter craft; our Group has already slashed its losses by half and reduced its bank borrowings to an all-time low and will continue to benefit from the full support of its majority shareholder Weichai".

READ MORE >>>



Ferretti Group is taking part at the China International Boat Show 2015 in Shangahi for the 11th Year riunning

Riva Iseo is on display again at the 20th International Boat Shown in Shanghai, one of the most recent products of the iconic Ferretti Group brand.

The new Riva brand products for the next three years will be presented at the Group's new showroom at the prestigious Mandarin Oriental in Pudong.

<u>READ MORE >>></u>

Cerri The "re-birth"

The shipyard presented its new concept of "small megayacht"

Boat builder Cerri, which has been part of the Gavio Group since 2011, is experiencing a real "rebirth". In its modern production plant in Carrara- Avenza, the shipyard presented its new range of products, including the **restyling of the 102' Flyingsport line**, a new series of steel and aluminium **Expedition boats**, called "Phileas" (introduced at the Miami Boat Show), and a **new line of Navetta yachts between 24m and 35m** – also in steel and aluminium - designed by Studio Spadolini.

The range the boat builder is offering the market, thus, further extends, resulting in a very diversified series of products between 24 and 35 metres in length and coming in different materials.



"A small megayacht": this definition effectively conveys the entire philosophy at the basis of the new "Navetta", designed by architect Tommaso Spadolini in two different lengths: 24 metres (or 27m, depending on the flag the yacht will fly) and 35m.

The "challenge", as Mr Spadolini himself defines it, was to ensure on a 35m-long craft the spaciousness and comfort that one normally finds on larger yachts: from the dedicated onboard routes for the guests and the crew to its large volumes, the Navetta 35 stands out for truly unique characteristics.

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Cerri presents Phileas

Flexible and performing. Ideal for long-range cruising.

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"The sea is everything. It covers seven tenths of the terrestrial globe. Its breath is pure and healthy. It is an immense desert, where man is never lonely, for he feels life stirring on all sides. The sea is only the embodiment of a supernatural and wonderful existence. It is nothing but love and emotion; it is the Living Infinite."

Jules Verne

Around the World in Eighty Days

Its name is PHILEAS and it is the new line of steel and aluminium Expedition Yachts designed by A.Vallicelli & C. Yacht Design for Cerri, the Italian boat-builder based in Carrara-Avenza, today part of the Gavio Group. With a tribute name to the novel by Jules Verne, this new line marks the beginning of the shipyard's new era.

Through Phileas Cerri, which specialises in the construction of high-performing fibreglass yachts, has chosen to explore new production segments and diversify its offer, to effectively meet the needs of an increasingly demanding market. This new line of



highly flexible and performing Explorer Yachts ranging between 30 and 35 metres in length, are ideal for long-range cruising and to experience freedom and contact with sea and nature to the fullest.

MONDOMARINE [®] THE NEXT SEA LEVEL.

The new SF60 project, designed in collaboration with SF YACHTS and Luca Vallebona, was presented at the Dubai Boat Show.

The new SF60

The new 60 mt yacht, likewise the other SF Line Mondomarine projects under development, provides a family feeling served with clean external and interior lines for a final nonconventional layout.

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MONDOMARINE has signed the sale of the new M40 EXPLORER, designed by the Italian Naval Architect and Designer Sergio Cutolo - Hydro Tec.



Sergio Cutolo - Hydro Tec., with **Mondomarine Engineering**, has handled exterior design, structural design, hydrodynamic and engineering for this 40m explorer vessel.

The project of interiors is designed by **Umberto Fossati** – **Fossati Design Bureau**. The yacht is 40m long and has a maximum beam of almost 9m. It is a full displacing unit representing an **evolution** in the Explorer yacht concept.

It indeed maintains the technical features of every long - range unit but matched here with a modern and endearing line. Volumes are as generous as the range performances, we are close to 430 GT.

WORKS OF ART

EXCELLENCE

IN ART

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Under the new umbrella THINK YACHTS THINK HOLLAND The Netherlands exhibited their outstanding reputation for a long history of building yachts at TEFAF 2015, the world's leading art fair, renowned for its commitment to excellence, expertise and elegance. This is evidenced by the range and quality of rare works of art that are for sale at the Fair.

Think Yachts Think Holland.

Amels, Feadship, Heesen Yachts, Oceanco and Royal Huisman partecipated in TEFAF Maastricht 2015, as expression of a sophisticated lifestyle where all is designed and created around heritage, quirkiness and innovation.

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HOLLAND YACHTING GROUP

HISWA

A record figure of visitors >>>

From Dürer to Dali and beyond >>>

Art, more than an Asset >>>



2016, 11-20 March Maastricht, Netherlands

Tankoa S693 READY FOR THE LAUNCH

The Genoa-based boutique shipyard has announced the launch of its first yacht, TANKOA S693 – 69.30m, with delivery date scheduled by the end of July 2015.

Despite the numerous upgrades requested by the client in conjunction with the shipyard, Tankoa Yachts, in accordance with the contract signed in March 2014 for the sale of the S693, has carried out the construction of this first yacht on schedule and the project is soon to be launched. A technical launch will take place in June 2015, for a late July delivery to the Owner.





SUPERYACHI





The FR029 is a jump back into the past to rediscover the pleasure of navigation.

The owner, fascinated by the early 1900's style asked for a boat where everything, design, architecture, colours and interiors should evoke the past and remind of that time.

LAUNCHES

In line with modern times

Currently known under the hull number FR029, she will be named Taransay and will be launched on 18th April 2015. Steel hull and aluminum superstructure, the new 39 meter project is a reproduction of a Yacht dated early 1900s but equipped with innovative technological solutions in line with modern times. A perfect mix between stability and functionality will be the new fascinating challenge of Rossinavi.



SUPERYACHT digest

The new hull of the semi-displacement model strikes for her original and elegant colour and her fully-customised luxury interiors.

Over the last few days the technical launch of the second Custom Line Navetta 28 was held at the Marina dei Cesari,

in Fano (Italy). The maxi yacht, built at Ferretti Group's shipyard in Mondolfo (Pesaro-Urbino, Italy), is the second in Custom Line's semi-displacement series that made her debut last Fall at the Cannes, Monaco and Genoa boat shows.

READ MORE >>>

LAUNCHES

The displacement-hull motor yacht, Hull no 217, is a sistership to the first Baglietto 46, which had her debut at last year's boat shows, launching a new line of displacement motor yachts.



Baglietto's in-house technical team was responsible for the naval architecture, while project management was by Yerin Hobson of Arrow Services in Monaco.

Like the first Baglietto 46, the new launch was also designed inside and out by Francesco Paszkowski, who collaborated on the interiors with Margherita Casprini.



LAUNCHES

Heesen delivers Asya READ MORE >>>

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Perseus^3

Perini Navi delivered Perseus³, the second yacht in their new generation 60m series and the first sloop.

It's time for Franck Muller Yachts

This is a project born from the encounter of two strong and visionary personalities: Mr. Giovanni Costantino, Chairman of The Italian Sea Group, one of the world's premium yachting Groups, and Mr. Vartan Sirmakes, owner and co-founder of Franck Muller, one of the world's most famous and prestigious watch makers.

The Master of watch complications meets the Master of yachting. From this union, which shares philosophy, vision, method and thinking, '**Franck Muller Yachts**' has come into the world.

This partnership blends the high-end luxury watch & yachting worlds, to create a unique product, where details are well recognizable and the highest quality becomes the regular standard.



READ MORE >>>

The very first jewel of this new vision is the "Franck Muller 55", an outstanding and innovative yacht being currently build and will be officially unveiled during the Monaco Yacht Show in September 2015. Other bigger models will follow soon, up to 100 feet.

SUPERYA

Franck Muller Watchland

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Vartan Sirmakes

18

Motor Yacht DRAGONFLY tasked by the Vanuatu government with supplying aid and providing a medical response to the Shepherd Islands.

The yacht arrived in the region on Saturday 21st March, after a journey of 1600 nautical miles over 3.5 days. While the situation on the ground remains dynamic, the yacht and her crew have been tasked by the Vanuatu government with supplying aid and providing a medical response to the Shepherd Islands, just north east of Efate where Port Vila is located. This area has seen 80-100% of all villages destroyed and has no access to fresh water, food or shelter.

Captain Mike Gregory said: "DRAGONFLY has extensively cruised the beautiful and remote areas of Vanuatu over the past 2 years. We were shocked and saddened to see the devastation caused by **Cyclone Pam**, and we know that the resources we have onboard can make a huge difference and will ultimately save lives. Our goals

are to deliver the most efficient and effective response to those in need, provide medical care for the injured and deliver 80,000 litres of water within the first seven days. We have been well supported by the teams ashore and would like to thank Yacht Aid Global in their





efforts to coordinate the delivery of aid for us to carry to the most remote locations."

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LONDON

SUPERYACHT Vigest

EVERYONE

The London Yacht, Jet & Prestige Car Show, the newborn mustevent in the Yachting & Luxury Industry. Participating in the event in London were the most famous international brands, not only shipyards, but also private jets and prestigious automobiles.

The event took place last week in the world's richest city. According to a survey by The Sunday Times, London is home to more than twice the number of millionaires and billionaires than any other city on earth. The UK capital is one of



the most important global hubs for the luxury goods market, attracting wealthy individuals from around the world. The event, in perfect timing for the summer season, ahead of planned yacht charters and purchases, welcomed enthusiasts gathered to view over 120 world leading luxury exhibitors and all visitors to this exclusive event - buyers, owners and tourists - were treated to displays of ultimate luxury assets from the world's leading companies.

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THE SUPERYACHT WORLD HAS COME TO LONDON!

For the first time in many years, the world's leading superyacht and luxury yacht builders & brokers arrived in London to participate at The London Yacht, Jet & Prestige Car Show, many of them for the first time.

LONDON 2015 Exhibitors & Expextations



DIXON YACHT DESIGN



ER YACHT DESIGN



SUPERYA

TONY CASTRO



HONDAJET - EXCLUSIVE LONDON LAUNCH



XCLUSIVE JET, AGREEMENT ACHIEVED.



AERIS THE FIRST SHARED OWNERSHIP PROGRAMME



THE 'BEST OF BRITISH'



<u>KAHN DESIGN WITH</u> <u>TWO LUXURY</u> <u>VEHICLES</u>



NOBLE M600 SPEEDSTER DEBUTS IN LONDON



ICON CONNECT & CAT FOR AN ULTRA-HIGH PERFORMANCE



DKT - EXCLUSIVE ARTWORKS



FM- ARCHITETTURA D'INTERNI & VIDEOWORKS



RADIO ZEELAND NEW DEMO CONSOLE



IDEAWORKS INSPIRATION IN LONDON



KEVIN GLANCY RARE PIECES IN LONDON



PRECIOSA - THE CHANDELIER MAGICIANS



JONATHAN FAWCETT WITH EUROPE'S MOST VARIED COLLECTION



V+A

A new 74-meter project with a stunning design



Young yacht designer Alvaro Aparicio de Leon reveals a project of a 74-meter full displacement vessel. V+A is a five deck yacht destined to vacations and charters in the Med and capable to cross the Atlantic. Her profile is sleek and dynamic, exceptional glass wrapping and singular hull design make the vessel truly spectacular.

"V+A is not a concept but a realistic project, most of its features are

easily released. I didn't go too far on purpose, I want this yacht to be built" — says Aparicio de Leon, finalist of ShowBoats' "Young Designer of the Year 2012".



2015 MYBA Charter Show

Genoa 27th-30th April 2015

From the 27th to the 30th April 2015, Genoa will host the 27th edition of the MYBA Charter Show, one of the most important international exhibitions dedicated to Charter professionals and Superyachts.



Jacqui Lockhart, Chair of the MYBA Charter Boat Shows Panel

New to the Show this year will be the relocation of the visitor Reception area and combined lounge/ complimentary breakfast zone (sponsored by GIS), which is now no longer part of the tented structure on the quayside but will instead be located inside the Marina Molo Vecchio building itself.

Benefits of the move are twofold. Firstly, this has enabled a further 13x exhibitor spots to become available on the quay, which means that a record number 90 charter related companies have now been given the chance to attend. Secondly, the move inside the marina building offers the prospect of better visitor reception/hospitality facilities including, for example, more reliable Wi-Fi and the addition of a new upstairs meeting room for up to 100 seminar delegates.



Finally those seeking a little gentle relaxation therapy in-between yacht inspections will welcome the new complimentary MYBA Revitalize Area, offering yoga, early morning fitness/ kickboxing classes, mini-massage sessions and one or two additional beauty treatments by Noona Ayres from Revitalize and partners throughout the duration of the Show.



Entering its fifth decade in record-breaking style, **Burgess celebrates its 40th anniversary** this month. 2014 saw exceptional sales results with Burgess closing on three of the five largest yachts on the market and in total 42 yachts were sold over the year with a value in excess of Euros 1.2 billion. The fact that seven of these were new construction projects heralds very good news for the future of the superyacht industry as a whole.

"Yachts are selling, confidence is growing. We predict another good year of strong sales in 2015 with some highly desirable yachts on the market that are ready to go." Peter Brown, Sales Broker



Born in Treviso near Venice (Italy) in 1981, Christian Pellizzari began to design and sew clothes at a very young age.

As a young designer on the international scene, today Christian has accomplished his goal of starting his own label by launching <u>CHRISTIAN PELLIZZARI</u>.

"

For this collection I wanted to create the perfect wardrobe of a contemporary ballerina, trying to understand their needs and life style and, the whirlwind of daily life.

//

Porsche Boxter Spyder [World Premiere at NY 2015]

Porsche is beginning the 2015 convertible season by celebrating the world premiere of the new Boxster Spyder. This purist sports car has just made its debut at the New York International Auto Show. The new top model in the open two-seater series retains the independent character of the previous Spyder, which has already attained cult status. The classic fabric roof is still opened and closed by hand, and the sports car is only available with a manual transmission.



As a true original roadster, the Boxster Spyder offers a traditional sports-car driving experience but with contemporary performance.

Drivers and passengers can thus look forward to a genuine sports-car experience with outstanding driving



dynamics in the lightest yet most powerful Boxster there is.

It only takes around 4.5 seconds for the Boxster Spyder to sprint from 0 to 100 km/h; the model's top speed is 290 km/h.







Rolls-Royce is *Serenity*

The ultimate in bespoke luxury

Rolls-Royce Motor Cars has brought Serenity to this year's Geneva International Motor Show, unveiling the new standard in authentic, bespoke luxury motoring to the world's media.

In its name all the essence of a Roll Royce. Serenity, seductive and inspiring, the new reference for the excellence in engineering and pinnacle performance.















Ebace 2015

Geneva 19-21 May 2015

AVIATION

The 2015 European Business Aviation Convention & Exhibition (EBACE 2015) is **Europe's must-attend business aviation event**, which provides an unprecedented opportunity to learn about business aviation in Europe, see the latest products and services and meet with customers and colleagues – all in one location. Sponsored by the National Business Aviation Association (NBAA) and the European Business Aviation Association (EBAA), EBACE2015 takes places in Geneva, Switzerland from 19 to 21 May.







"On top of the usual – and invaluable – networking and business opportunities at EBACE, this year's show will feature highly insightful keynotes and education sessions on the relevant issues for our industry in 2015 and beyond. We expect this 15th show to be one of the best," said **Brian Humphries**, President, EBAA.

Brunello di Montalcino

The Biondi Santi Family

One of the world's best wine owes its origin to the revolutionary idea of a man who could *blend* chemistry and patience.

The story of the Biondi Santi family is the story of Brunello di Montalcino, and II Greppo is the estate located just south of the small hilltop town of Montalcino (Tuscany), where generations of the Biondi Santi family have lived and where Brunello was born.



TOP WINES

The firts time the name *Brunello* was used, was when Clemente Santi, a pharmaceutical graduate of Pisa University and renowned writer, who owned vast estates in Montalcino and Pienza, came up with the revolutionary idea of making red wine exclusively from the local Sangiovese grape variety known as Brunello.

Clemente Santi

Clemente Santi, who dedicated much of his activity to agriculture, particularly to II Greppo, and to the study of advanced oenological techniques, gained in 1869 the official recognition of "select red wine (brunello) of 1865" for his type of red wine that could be aged for a considerable period of time.

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The first "modern version" of Brunello di Montalcino dates back to 1888 and by the end of World War II it had already gained the reputation as one of Italy's rarest wines. The only commercial producer at that time was the Biondi Santi firm, who with their Riservas 1888 - 1891 - 1925 and 1945, proved to the world that Italian wines deserve to be named among the best in the world.

Biondi Santi Reserve 1955

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The Bentley Suite [Debut in Istanbul]



Bentley celebrates its collaboration with St. Regis Hotels & Resorts with a new Bentley Suite making its debut in April at The St. Regis Istanbul. Inspired by the Continental range of Bentley grand tourers, it is designed for the modern aficionado of unparalleled luxury and personalised service.



The Bentley Suite at The St. Regis Istanbul unites craftsmanship and luxury, with a curvaceous design inspired by the Bentley Continental GT. **Christophe Georges**, Director of Product and Marketing, commented: "The new Bentley suite at The St. Regis Istanbul marks the next phase of the partnership between Bentley and St. Regis Hotels & Resorts. The emergence of Turkey as a modern luxury destination affords Bentley the opportunity to bring our signature style and contemporary design to a new and discerning audience of travellers who want to experience the soul and sophistication of a gateway city in an environment of exceptional materials and finishes."

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